

DID YOU KNOW?



- Frank Vick, Western Stevedoring, chair of our Chamber's Transportation Committee, played a leading roll in opposing the Parking Stall Levy tax
- 13 North Vancouver waterfront industrial companies employ a workforce of over 3,000 with a total payroll of over \$220 million
- In 2004, our North Vancouver Chamber of Commerce hosted the 1st Waterfront Forum in over 20 years and inclusive to all stakeholders
- Western Stevedoring handles over 12 million tons of cargo annually.
- Lynnterm is the largest forestry export facility on the West Coast of North America

- Wayne McIntyre, President of the North Vancouver Chamber of Commerce, sits on several City and District committees to share the perspective of the business community with our municipal leaders
- Local business and community leaders have joined our Chamber's new Business Council to address high level business issues that effect the economic sustainability of our community

How Business Excellence Award Winner, Western Stevedoring Enhances Our Community



Western Stevedoring, operating Lynnterm—a world class break bulk cargo facility, specializes in the handling of wood pulp, solid wood products and steel.

Their Vancouver roots date back to 1948. In 2000, they relocated their head office to their facility in North Vancouver to strengthen their competitive advantage in the global marketplace.

In 2004, Western Stevedoring was awarded the Chamber's highest honour, a Hall of Fame Business Excellence Award. For over 50 years, they have earned a solid reputation for providing professional stevedoring services to shippers and carriers world wide and for their commitment to getting goods to and from the market efficiently, responsibly and safely.

With 500 direct jobs and over 90 North Shore suppliers, Western's contribution to our local, North Shore economy is enormous:



Western Stevedoring Lynnterm facility.

- \$2.1 million in annual property taxes
- Monthly payroll averaging \$3 million/month
- 1/3 of workforce are residents of the North Shore
- Creates high paying, secure jobs
- Donates time and financial assistance to a variety of community organizations

With this kind of economic impact on our community, Western takes its role very

seriously. Brad Eshleman, Western Stevedoring Vice President, Finance, says "It's up to us to make sure we run our business in a way that we will remain competitive in the global marketplace so we can sustain our economic contribution to the North Shore".

Congratulations, Western Stevedoring, for all the ways in which you foster and promote the Chamber's values of "supporting business and strengthening community".

CHAMBER EVENTS AND NEWS 4 YOU

- **CONNECTIONS SIMPLIFIED**
Mix, mingle and make new connections at our monthly breakfast.
May 11, 2006 • 7:15AM-9:00AM • Cheers Restaurant
- **2010 PROCUREMENT WORKSHOP**
PARTNER: West Vancouver Chamber
How to identify 2010 procurement opportunities
April 25, 2006 • 9AM-12PM • Hollyburn Country Club
- **TAKE A POLICE OFFICER TO LUNCH**
Put your dollars on the line for the men and women who put their lives on the line. Join us for our BBQ lunch in Mid May
- **BUSINESS AFTER FIVE**
A must attend networking event
May 24, 2006 • 5PM-7PM • hosted by Westview Oriental
- **CHAIRS DINNER**
Our Centennial Gala celebrating our 100th Anniversary
June 15, 2006 • Earls Restaurant
- **MEMBERSHIP DRIVE 1000 MEMBERS-100 YEARS**
Only 6 weeks left to win 1 of 2 cruise packages sponsored by Dexter Realty and Footloose Travel

To register for events call 604-987-4488.

VOLUNTEER'S ROCK!

Our Chamber gratefully acknowledges the time, energy and knowledge of our dedicated volunteers.

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**Want to know more?
Call
604-987-4488**